

Arnav Mohan

+918826197996 | [LinkedIn](#) | arnavmohan1994@gmail.com

SUMMARY

IIT graduate with 7+ years of experience in AI product management and development, specializing in driving product growth, development, and successful delivery. Skilled in aligning product strategy with business goals, optimizing customer engagement, and ensuring long-term retention.

WORK EXPERIENCE

Associate Product Manager (Cloud-based analytics product) **Sept' 23 - present**
Innovaccer Analytics Pvt. Ltd. - Healthcare Industry Noida

- **Spearheaded the end-to-end product lifecycle** of a Healthcare Information Exchange platform, **delivering \$8M+** revenue and driving adoption across **150+ organizations** ([Product](#) for reference)
- **Drove product strategy and execution** for the **Agentic AI** based consent and referral management solutions, boosting **user efficiency by 20%** and enhancing compliance.
- **Led user interviews** to identify key problems and **developed AI-powered prototypes** for rapid iteration, resulting in a **15-day reduction** in the deliverable timeline
- Identified user pain points and developed an **AI-driven mobile application** within **2 months**, now boasting **300+ DAU**

Senior Consultant (Cyber Security Product Consulting to the world's largest Custodian Bank) **Jan' 21 - Sept' 23**
PwC India - Finance Industry Mumbai

- **Managed product roadmap** for cryptocurrency and smart contract cyber security solution which helped the client launch the **industry's first multi-asset digital platform** successfully ([Press release](#) for reference)
- **Led a team of 15** to identify cybersecurity gaps, provide feasible solutions, and formulate an implementation strategy for the client, which resulted in a **10/10 Client Satisfaction Score** for 3 consecutive years
- Created and presented 6 business proposals, resulting in 2 new client accounts, which **generated \$700,000+ in revenue**

Software Engineer (Banking software product for large European banks) **Jul' 16 - Jul' 18**
Sopra Steria - Finance Industry Noida

- Built SBS Financing Platform web service APIs using Java & SQL with a **defect density of < 3%** ([Product](#) for reference)
- **Automated web server** configurations by creating Python scripts, which saved 3 hours per instance per week
- **Trained and persuaded teams** to follow Agile methodology, which resulted in the department reaching CMM level 4

PROJECTS

- Developed **Equity Portfolio Risk Optimization product** using **Machine Learning** to reduce market risk exposure
- Ideated and developed an **AI-based Financial Risk Identification product** to identify risk for an entity by analyzing sentiments in news articles

EDUCATION

Indian Institute of Technology (IIT Kharagpur) **Kharagpur**
M.B.A. specialization in Financial Analytics (2018-2020)

University Institute of Engineering and Technology, Kanpur University **Kanpur**
B.Tech. in Computer Science & Engineering (2012-2016)

VOCATIONAL EDUCATION & CERTIFICATIONS

Artificial Intelligence and Law	(IIT Kharagpur)		P.G. Diploma in Cyber Law and Cyber Forensics (NLSIU)
Lean Six Sigma Green Belt	(KPMG)		ISO27001 Lead Auditor (BSI)

SKILLS

Tools: Jira, ServiceNow, Java, ChatGPT, Excel, Figma, Tableau, Power BI, SQL, Python, Google Analytics, Mixpanel

Product: User Segmentation, Data Analysis, User Empathy, Competitor Analysis, Product Ideation, Wireframing, UI/UX Design, Product Operations, Product Roadmap, Project Management, A/B Testing, Feature Prioritization